

2023 MRC Salon hire arrangement (per program)													
	income per ticket (excl GST)	tickets per program (2 concerts) to breakeven	ticket revenue (excl GST)	advertised prices (inc GST)		MAY 2022 FIGURES	11am	6pm		excl GST			
REVENUE (1pm + 6pm concert combined)													
3-concert subscription - standard (one-third of total)	30.91	18	556	102	advertised subs standard price	conc	48	19	Total revenue	4417.91			
3-concert subscription - conc (one-third of total)	21.82	24	524	72	advertised subs conc price	standard	9	15	Box office fees	518.3			
Single ticket - standard	36.36	30	1091	40	advertised single standard price	subs conc	6	8	% for budget	11.73%			
Single ticket - conc	27.27	40	1091	30	advertised single conc price	subs std	6	16					
Funded single ticket (all conc)	27.27	30	818			comp/companion	4	3					
						MRC member	8	16					
						student		2					
Total revenue			4080				81	79					
EXPENSES (full day hire)													
			excl GST										
Box office fees	% of sales, based on May 2022 actuals	11.73%	479										
Venue hire			3201										
Additional FOH labour per hour (beyond 3-hour call)	5	160	800	estimate 12pm to 8pm, therefore 5 extra hours									
LPA Industry Service Fee (per performance)	2	36	72										
Total venue / ticketing expenses			4073										
SURPLUS/DEFICIT			7										
<i>Excludes additional production and marketing expenditure</i>													