

FLINDERS QUARTET

Development Report

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Overview

With the anticipated downturn in private giving, FQ has run a gentle fundraising campaign while maintaining an emphasis on grant income. With a steep decline in performance fees and ticketing, and a predicted decrease in income over the next few years, we have been keen to access as much COVID-19 support through the local, state and federal government stimulus opportunities as possible.

Some trusts and foundations have cancelled grant rounds this year due to a reduction in their own income, and others have cancelled grant rounds but maintained commitment to pre existing partnerships. It is a rapidly changing environment. Grant applications are currently focused on multi-year commitment to enable FQ to maintain stability over the coming years. These include seeking support for digital innovation and capacity building to transition FQ online, so we can deliver creative material, engagement and data management better as we move into a hybrid digital/live performance future.

Donations

Private donations 2020 YTD: \$88,299

\$40,200 was raised through the Hear Her Voice Campaign in early 2020. \$34,534 was raised through the EFY campaign, with a focus on digital innovation. 2020 fundraising currently sits at \$88,299. In 2019 we had raised \$112,550 in the same period.

Grants

Trusts and Foundations \$100,000

This is a substantial increase from \$ 36,500 raised in 2019.

Regional Engagement Program	Robert Salzer Foundation	\$5,000
JNQP - Regional Mentoring	CYBEC	\$20,000
COVID-19 Relief Grant	Playking	\$40,000
Organisation Evaluation	HMST	\$25,000
Hear Her Voice	Besen	\$10,000

Plus an additional \$1,000 from the Australian Music Centre for a successful Peggy Glanville-Hicks commission application; and \$1,000 from Monash for digital content.

Additional submissions awaiting assessment include:

- William Angliss Charitable Fund - \$12,000
- AMP - \$30,000
- Dreams for a Better World - \$50,000
- Australia Post - \$10,000
- ANZ - \$20,000
- Colonial Foundation - \$10,000
- Victorian Women's Trust - \$10,000
- Australian Women Donors - \$20,000

Government Grants \$144,236

This is a substantial increase from \$21,000 raised in 2019.

Hear Her Voice	Creative Partnerships Australia Plus1 (matched)	\$25,000
Hear Her Voice	COM	\$12,000
Hear Her Voice	Creative Victoria	\$21,000
Covid stimulus	Vic Business Support Fund	\$20,000
Covid Quick Response	COM	\$4,000
Future Focused (Hear Her Voice)	OZCO Future Focused	\$20,000
Covid Digital innovation	OZCO Adapt	\$17,236
Covid Loss of income	OZCO Survive	\$5,000
Regional touring and activities	Creative Vic Touring	\$10,000
Covid Sustaining Creative Workers	Creative Victoria	\$10,000