2022 EVENTS

- March online event for current Fifth String members to encourage renewal of membership, exact date TBD
 - Personalised video invites recorded by quartet
 - Pre recorded video of Haydn and Margaret Sutherland SQ #2
 - Online chat with quartet members
 - Using new platform Aeyons with multiple practise runs beforehand
- May in-person event at fortyfivedownstairs, Collingwood Arts Precinct or 71 Liddiard St (Julian's home) to welcome new members, exact date TBD
- General fundraising campaign runs May 1 June 30
- May 30 Blondie post-concert supper after Primrose Potter Salon concert to thank invited Fifth String members and relationship build with potential new members
- Second donor campaign focussing on FQ Syndicate runs September 1 October 1
- Nov 14 Blondie post-concert supper after Primrose Potter Salon concert to thank invited Fifth String members and relationship build with potential new members
- As part of her AD role, Zoe will continue her personal connection over scheduled coffees with targeted Fifth String members once COVID is less of a concern

2022 FOCUS ON TRUSTS AND FOUNDATIONS ENGAGEMENT

- Gandel Philanthropy
- Building on relationship with Betty Amsden Foundation
- Identifying new possibilities

RECRUITMENT OF DEVELOPMENT MANAGER

- Ad has been placed at ArtsHub, posted on industry social media pages, and sent to a number of individuals
- We had used Polyglot's job description as a template, but have since revised our due to concerns about a confusion of brand recognition; the new job description and selection criteria is now on the link advertised
- A number of sources have mentioned that there is a severe shortage of development managers in the industry - we have decided to actively promote the position in regional Victorian communities and arts forums as there is no requirement that the

- successful candidate live in Melbourne (but we will need them able to attend approx six Melbourne events each year)
- Applications close February 11 with interviews scheduled for the following week

CORPORATE PARTNERSHIPS

- As part of our multi-year Creative Vic application, we stated that we would be looking
 to identify and develop relationships with corporate partners; small to midsize firms
 with a social conscience seem to be the right fit. Any contacts would be welcome.
- Relationship development opportunities:
 - o Invite to MRC concert
 - o Invite to FQ Digital online screenings
 - A gauge of interest
 - First goal of \$10K per annum to support an area of our activity.
- Ideas for areas of corporate support focus
 - o FQ Digital
 - Regional activity
 - Touring
 - Education
 - Composer programs